Cam Ram

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QUALIFICATIONS

- Over 2 years of customer services experience at Colorado State University providing customers with a positive experience using communication and problem-solving skills.
- Achieved a 3.6 GPA while managing my time as a full-time student, President of The Fourth Paradigm (Data Science) student organization, and student employee.
- Experiences using R, Python, and SQL for coursework and projects, accumulating at least 100 hours of using each of the software programs.

EDUCATION

Bachelor of Science in Data Science   Expected May 2021

Colorado State University, Fort Collins, Colorado   GPA 3.6

RELEVANT EXPERIENCE

Peer Mentor, *Black/African American Cultural Center*   August 2019-Present

- Communicate effectively with a group of 6 mentees by listening to their needs and implementing programming to meet these needs to create positive relationships.
- Coordinate outings with mentees utilizing strong problem-solving and organization skills to ensure outings ran smoothly.
- Maintain weekly contact logs by managing time appropriately and prioritizing tasks never missing a deadline.

Allison Team Member, *Residential Dining Services*   September 2017-May 2019

Fort Collins, Colorado

- Assist all students who come into the Dining Hall by checking-in over 100 students every hour developing skills to succeeding in working in a fast-paced environment.
- Train new employees on how to use the equipment at the entrance of the dining hall by using strong communication skills.
- Provide customer service by answering questions and assisting with technology errors resulting in being recognized by my supervisor for receiving over 20 positive feedback cards during the fall 2018 semester.

LEADERSHIP AND INVOVLEMENT

President, *The Fourth Paradigm*   January 2018-May 2020

Fort Collins, CO

- Organized a team of 5 members and competed in the regional Data Science competition in 2018, wining 2nd place in the innovation category.
- Facilitated weekly meetings of between 5-35 members, building community and engaging members in discussions around current issues in Data Science and strategies for addressing these issues.
- Balanced the budget for the student organization along with the Finance Chair to determine how many members to send to a leadership conference and brainstormed ideas for a philanthropy event raising over $800 allowing for 2 additional members to attend the conference.

Volunteer, *CSU Unity*   March 2017, 2018, 2019

Fort Collins, CO

- Provided 5 hours of service to the community by working with a team of 7 peers to help clean yards in Fort Collins to keep citizens from receiving citations for yardwork they were unable to perform.

Jenny Kim

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February 5th, 2020

Dr. Sasha Randall
Director of Economic and Trade
4321 Water Way
Oceanside, CA 92057

Dear Dr. Randall,

I was excited to come across the Economics Specialist position positing for OceanWater while searching for a career with a company that matches my values. After reading the position posting, I believe my background in economics and community building make me a great fit for this position with your organization. I am excited for the opportunity to work with a team of people committed to creating a sustainable underwater community who share my values of service and innovation.

As an economics student, I had the opportunity to work on many teams during my undergraduate career. One of the most notable projects was my Senior Capstone project where I worked with one of my peers on an economic analysis of a sports issue. The issue we focused on is the impact of Superbowl Sunday on the economy over the past 10 years and what would happen if the U.S. stopped having the Superbowl. To get a better understanding of this issue, I dug into research that has already been done on the amount of money that is exchanged leading up to the big day from party supplies and tickets to merchandise sold for each team. As a team, my partner and I used the past 10 years' worth of data to also get an idea of what teams bring in the most money and if there was a change in spending in the winning city post-game. During this processed, I learned valuable skills about how the economy can be easily affected beyond market crashes and disposable income spending. When we presented our finding to our classmates, I came up with a projection of how the economy would be affected if we added a sport to the US that was half as popular as the NFL. The economic impact of an additional entertainment outlet that captured the attention of the people not interested in the NFL could bolster the economy significantly. The additional money in the economy due to this new sport could add enough taxes to the economy to increase funding for K-12 education. This new understanding of economics would serve me well in the role of Economics Specialist because I would be able to add innovative ideas into the conversation based on my diverse understanding of the economy.

A unique skill I will bring to your team is my global understanding of the economy. I grew up in South Korea, starting my bachelor's degree at Seoul National University. In my years before attending Colorado State University, I took courses in Managerial Accounting and Consumer Behavior. I then took similar courses at CSU and learned a lot about the different needs of people from different cultures. As an Economic Specialist, you can expect me to bring an array of ideas that match the needs of people with diverse backgrounds to the team at OceanWater Solutions.

Through my multiple classroom experiences and education, I have a strong understanding of how an economy in a new underwater community could work. I am excited to share my ideas with team and listen to the ideas those already at OceanWater Solutions. Please feel free to contact me using the contact information listed above, I look forward to speaking with you soon!

Respectfully,

Jenny Kim

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